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China, Peoples Republic of
Trade data - Multiple commodities only
Hong Kong Re-exports of U.S. Consumer Oriented
Agricultural Products to China: 1999
2000

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Report Highlights:

Hong Kong re-exports of U.S. consumer-oriented agricultural products to China during the year 1999 decreased in value compared to the same period a year ago, but increased in quantity compared to 1998.

Includes PSD changes: No
Includes Trade Matrix: No
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Hong Kong re-exports of U.S. consumer-oriented agricultural products to China during the year 1999 decreased in value compared to the same period a year ago, but increased in quantity compared to 1998. The percentage decrease in value was 14 percent, while the increase in quantity was only 2.4 percent. Re-exports of U.S. products almost perfectly matched the trend of all countries' consumer oriented agricultural product re-exports which also fell in value and rose in quantity. Poultry meat remains the leading re-export from the U.S. and showed substantial increases in both value and quantity during 1999 compared to a year ago, value up 16 percent and quantity 35 percent. Accounting for the increases in poultry meat and some other products' re-exports was pre-Chinese New Year holiday seasonal purchasing which is always large a couple of months before the holiday. Lastly, the statistics continue to show that the U.S. remains China's major country supplier through re-export channels, while Thailand and the Netherlands are a distant second.

Poultry meat was not the only Hong Kong re-export to China product category in which U.S. values and quantities increased during 1999 in comparison to 1998. Hong Kong re-exports to China from the U.S. rose in value and quantity for snack foods, processed breakfast foods, and pet foods. The value of nursery product re-exports also rose, but information on the change in quantity is unavailable. U.S. fresh vegetable re-export quantity increased, but its value fell. Hong Kong re-exports from the U.S. to China declined in both value and quantity for nine of the 15 general consumer-oriented agricultural product categories. Eggs and products, fresh fruit, and beer and wine all showed large percentage decreases.

The overall situation for Hong Kong re-exports to China from all origins was approximately the same as for the U.S., value down 14 percent and quantity up three percent, but individual category changes differed. The biggest difference was that, while the quantity and value for overall snack food re-exports were down, for the U.S. they rose. In addition, while values and quantities for both U.S. origin red meats and tree nuts both declined, the values and quantities of overall red meat and treenut re-exports were mixed. Hong Kong re-exports from all origins to China declined in both value and quantity for only eight of the 15 general consumer-oriented agricultural product categories.

Pre-Chinese New Year holiday buying was the main cause for an increase in the quantity of high value consumer product re-exports to China. However, this tradition purchasing pattern did not help all categories, even with products that have become holiday staples. Fresh fruit and tree nuts both fared poorly during 1999 compared to 1998. Overall tree nut re-exports did show an increase in quantity, but a drop in value. Overall fresh fruit re-exports were down in terms of both value and quantity. Although China's economy improved during 1999, local consumers continued to show a willingness to decrease their quality expectations in favor of lower prices. This situation probably helped domestic fresh fruit and groundnut sales to the detriment of imported equivalents.

The U.S. during 1999 retained its position as the main source of high value consumer product re-exports to China, accounting for 44 percent of value and 49 percent of quantity. The U.S. was the major source in each of the top three categories of consumer-oriented agricultural products: poultry meat, red meats, and fresh fruit. These categories accounted for 61 percent of the total value and 75 percent of the total quantity of all Hong Kong re-exports of consumer oriented agricultural products.

Aside from the U.S., the top five sources of Hong Kong re-exports of consumer-oriented agricultural products in 1999 also included Thailand, the Netherlands, Brazil, and Canada. Thailand's contribution to the total was 5.5 percent of value and 9.3 percent of quantity, while for the Netherlands 5.8 percent of value and 5.6 percent of quantity. Brazil's and Canada's value and quantity percentages were smaller. Re-exports originating from Thailand mostly were fresh

fruit, while re-exports originating from the Netherlands were mainly poultry meat and red meats.

Note: For this report, after re-evaluation of trade calculation methodologies, the method used to calculate Hong Kong Re-exports of pet food was changed in order to exclude products that might not completely fit the consumer oriented product definition.

Hong Kong Re-exports of U.S. Consumer-Oriented Agricultural Products to China 1998 and 1999 (January 1 to December 31) (Value: \$ '000, Quantity: Metric Tons)						
	1998 Value	1998 Quantity	1999 Value	1999 Quantity	Percentage Change	
					Value	Quantity
Snack Foods	3,545	1,208	3,664	1,557	3%	29%
Breakfast Foods, Processed	872	341	1,286	654	47%	92%
Red Meats	64,523	47,532	51,808	43,800	-20%	-8%
Poultry Meat	316,562	408,845	368,221	553,200	16%	35%
Dairy Products	30,843	15,923	28,109	15,102	-9%	-5%
Eggs & Products	2,247	56	269	26	-88%	-54%
Fresh Fruit	111,837	135,463	39,329	50,254	-65%	-63%
Fresh Vegetables	4,912	6,974	4,783	7,341	-3%	5%
Processed Fruit & Vegetables	57,572	36,899	35,145	29,924	-39%	-19%
Fruit & Vegetable Juices	3,288	3,817	3,225	3,594	-2%	-6%
Tree Nuts	37,842	13,001	32,372	12,699	-14%	-2%
Wine & Beer	25,958	31,845	4,576	5,077	-82%	-84%
Nursery Products	266	N.A.	1,170	N.A.	340%	N.A.
Pet Food	314	267	1,383	406	340%	52%
Other Consumer Products	50,566	20,979	38,507	16,932	-24%	-19%
TOTAL	707,602	721,942	610,183	739,009	-14%	2.4%
TOTAL, ex. Poultry	391,040	313,097	241,962	185,809	-38%	-41%
NOTE: Format is the same one used for USDA/FAS 'Bico' Reports. Data Source: Hong Kong Department of Census, Re-export Statistics Total volumes exclude Nursery Products' volumes, because they are unavailable.						

Hong Kong Re-exports of Consumer-Oriented Agricultural Products to China						
U.S. Amounts versus Totals from All Origins						
1999, January 1 to December 31						
(Value: \$ '000, Quantity: Metric Tons)						
	U.S. Value	U.S. Quantity	All Origins Value	All Origins Quantity	U.S. Percentage of Totals from All Origins	
					Value	Quantity
Snack Foods	3,664	1,557	60,887	26,532	6%	6%
Breakfast Foods, Processed	1,286	654	2,595	2,552	50%	26%
Red Meats	51,808	43,800	169,494	182,080	31%	24%
Poultry Meat	368,221	553,200	557,960	772,067	66%	72%
Dairy Products	28,109	15,102	127,233	62,527	22%	24%
Eggs & Products	269	26	7,205	117	4%	22%
Fresh Fruit	39,329	50,254	126,993	183,119	31%	27%
Fresh Vegetables	4,783	7,341	5,997	8,895	80%	83%
Processed Fruit & Vegetables	35,145	29,924	91,332	126,178	38%	24%
Fruit & Vegetable Juices	3,225	3,594	6,775	5,956	48%	60%
Tree Nuts	32,372	12,699	68,749	40,785	47%	31%
Wine & Beer	4,576	5,077	29,073	20,684	16%	25%
Nursery Products	1,170	N.A.	10,834	N.A.	11%	N.A.
Pet Food	1,383	406	3,418	2,058	40%	20%
Other Consumer Products	38,507	16,932	137,625	81,799	28%	21%
TOTAL	613,847	740,566	1,406,170	1,515,349	44%	49%
TOTAL, ex. Poultry	245,626	187,366	848,210	743,282	29%	25%
NOTE: Format is the same one used for USDA/FAS 'Bico' Reports.						
Data Source: Hong Kong Department of Census, Re-export Statistics						
Total volumes exclude Nursery Products' volumes, because they are unavailable.						

Hong Kong Re-exports of Consumer-Oriented Agricultural Products to China, All Origins 1998 and 1999 (January 1 to December 31) (Value: \$ '000, Quantity: Metric Tons)						
	1998 Value	1998 Quantity	1999 Value	1999 Quantity	Percentage Change	
					Value	Quantity
Snack Foods	92,435	36,590	60,887	26,532	-34%	-27%
Breakfast Foods, Processed	2,502	2,061	2,595	2,552	4%	24%
Red Meats	207,585	180,104	169,494	182,080	-18%	1%
Poultry Meat	497,001	601,639	557,960	772,067	12%	28%
Dairy Products	156,053	75,755	127,233	62,527	-18%	-17%
Eggs & Products	15,070	171	7,205	117	-52%	-32%
Fresh Fruit	163,291	198,379	126,993	183,119	-22%	-8%
Fresh Vegetables	5,944	8,509	5,997	8,895	1%	5%
Processed Fruit & Vegetables	136,984	134,586	91,332	126,178	-33%	-6%
Fruit & Vegetable Juices	9,663	7,761	6,775	5,956	-30%	-23%
Tree Nuts	65,602	43,539	68,749	40,785	5%	-6%
Wine & Beer	90,881	75,401	29,073	20,684	-68%	-73%
Nursery Products	5,768	N.A.	10,834	N.A.	88%	N.A.
Pet Food	323	274	3,418	2,058	958%	651%
Other Consumer Products	180,224	110,799	137,625	81,799	-24%	-26%
TOTAL	1,629,326	1,475,568	1,406,170	1,515,349	-14%	3%
TOTAL, ex. Poultry	1,132,325	873,929	848,210	743,282	-25%	-15%
NOTE: Format is the same one used for USDA/FAS 'Bico' Reports. Data Source: Hong Kong Department of Census, Re-export Statistics Total volumes exclude Nursery Products' volumes, because they are unavailable.						

Hong Kong Re-exports of Consumer-Oriented Agricultural Products to China

Comparison of Various Countries of Origin

1999, January 1 to December 31

(Value: \$ '000, Quantity: Metric Tons)

Country	1999 Value	1999 Quantity	% of Total Value	% of Total Quantity	Main Product Categories
United States	613,847	740,566	43.7%	48.9%	Poultry, Fresh Fruit
South Africa	11,173	15,166	0.8%	1.0%	Fresh Fruit
Japan	13,526	7,275	1.0%	0.5%	Snack Foods, Poultry
South Korea	30,037	18,404	2.1%	1.2%	Snack Foods, OCP
Malaysia	19,976	14,926	1.4%	1.0%	Snack Foods, Dairy Products
Philippines	10,197	15,549	0.7%	1.0%	Fresh Fruit, PFV
Singapore	7,609	4,136	0.5%	0.3%	OCP, PFV
Taiwan	19,387	10,581	1.4%	0.7%	OCP, PFV, Dairy Products
Thailand	77,243	140,260	5.5%	9.3%	Fresh Fruit, PFV
Australia	38,033	33,871	2.7%	2.2%	Red Meats, Dairy Products, Poultry, TN
New Zealand	43,565	27,367	3.1%	1.8%	Dairy Products
Argentina	13,191	13,732	0.9%	0.9%	Red Meats, Poultry
Brazil	59,457	63,568	4.2%	4.2%	Poultry, Red Meats
Chile	27,263	37,876	1.9%	2.5%	Fresh Fruit
Canada	48,296	50,184	3.4%	3.3%	Poultry, Red Meats, OCP
France	33,231	23,319	2.4%	1.5%	Poultry, Red Meats, OCP, Beer & Wine
Germany	28,925	33,783	2.1%	2.2%	Red Meats, PFV, Poultry, EP
Italy	14,263	3,555	1.0%	0.2%	Snack Foods
Netherlands	81,929	84,363	5.8%	5.6%	Poultry, Red Meats, Beer & Wine
Great Britain	48,783	51,546	3.5%	3.4%	Poultry, Red Meats
Others	166,239	125,322	11.8%	8.3%	
TOTAL	1,406,170	1,515,349	100.0%	100.0%	Poultry, Red Meats, Fresh Fruit

OCP: Other Consumer Products

PFV: Processed Fruits and Vegetables

TN: Treenuts

EP: Eggs and Products

Volume figures exclude Nursery Products' volumes, because they are unavailable.

Data Source: Hong Kong Department of Census, Re-export Statistics

Hong Kong Re-exports of Poultry Meat to China, 1999: All Origins

(Value: \$ '000, Quantity: Metric Tons)

Country	Value	Quantity	% of Total Value	% of Total Quantity
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United States	368,221	553,200	66.0%	71.7%
Brazil	42,782	50,906	7.7%	6.6%
Great Britain	31,003	35,983	5.6%	4.7%
Netherlands	24,849	26,771	4.5%	3.5%
Canada	21,383	29,512	3.8%	3.8%
France	13,727	10,798	2.5%	1.4%
Thailand	8,107	10,074	1.5%	1.3%
Argentina	5,220	7,014	0.9%	0.9%
Germany	5,240	5,129	0.9%	0.7%
Chile	3,657	4,877	0.7%	0.6%
Australia	3,499	4,499	0.6%	0.6%
Others	30,272	33,304	5.4%	4.3%
TOTAL	557,960	772,067	100.0%	100.0%
Data Source: Hong Kong Department of Census, Re-export Statistics				

Hong Kong Re-exports of Red Meats to China, 1999: All Origins (Value: \$ '000, Quantity: Metric Tons)				
Country	Value	Quantity	% of Total Value	% of Total Quantity
United States	51,808	43,800	30.6%	24.1%
Netherlands	28,301	39,476	16.7%	21.7%
Canada	12,790	17,561	7.5%	9.6%
Brazil	14,502	10,869	8.6%	6.0%
Great Britain	8,772	12,656	5.2%	7.0%
Germany	7,939	10,925	4.7%	6.0%
Argentina	7,476	5,985	4.4%	3.3%
Australia	5,994	6,154	3.5%	3.4%
France	5,114	6,200	3.0%	3.4%
New Zealand	3,377	2,083	2.0%	1.1%
Others	23,421	26,371	13.8%	14.5%
TOTAL	169,494	182,080	100.0%	100.0%
Data Source: Hong Kong Department of Census, Re-export Statistics				

Hong Kong Re-exports of Fresh Fruit to China, 1999: All Origins (Value: \$ '000, Quantity: Metric Tons)				
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Country	Value	Quantity	% of Total Value	% of Total Quantity
United States	39,329	50,254	31.0%	27.4%
Thailand	38,896	60,697	30.6%	33.1%
Chile	22,411	31,928	17.6%	17.4%
South Africa	9,561	13,752	7.5%	7.5%
Philippines	5,899	11,461	4.6%	6.3%
Australia	5,253	5,579	4.1%	3.0%
Others	5,644	9,448	4.4%	5.2%
TOTAL	126,993	183,119	100.0%	100.0%
Data Source: Hong Kong Department of Census, Re-export Statistics				

Hong Kong Re-exports of Poultry Meat to China, 1999 Breakdown by Product Sub-category (Value: \$ '000, Quantity: Metric Tons)				
Product	Value	Quantity	% of Total Value	% of Total Quantity
Chicken Feet, Frozen	182,834	293,577	32.8%	38.0%
Chicken Wings, Frozen	137,345	155,273	24.6%	20.1%
Chicken Offal, Frozen 1/	25,697	27,668	4.6%	3.6%
Chicken Cuts, Frozen 2/	167,067	251,697	29.9%	32.6%
Turkey Cuts & Offal, Frozen	20,746	28,407	3.7%	3.7%
Duck Cuts & Offal, Frozen	13,944	10,382	2.5%	1.3%
Goose Cuts & Offal, Frozen	9,685	4,298	1.7%	0.6%
Other	642	765	0.1%	0.1%
TOTAL	557,960	772,067	100.0%	100.0%
1/ Except Feet 2/ Except Wings Data Source: Hong Kong Department of Census, Re-export Statistics				

Hong Kong Re-exports of Red Meats to China, 1999 Breakdown by Product Sub-category (Value: \$ '000, Quantity: Metric Tons)				
Product	Value	Quantity	% of Total Value	% of Total Quantity
Lamb and Mutton	324	106	0.2%	0.1%

Offal	748	104	0.4%	0.1%
Beef	5,749	2,475	3.4%	1.4%
Pork	17,230	24,849	10.2%	13.6%
Variety Meats	140,855	152,047	83.1%	83.5%
Sausages	1,615	919	1.0%	0.5%
Meat Products	2,974	1,580	1.8%	0.9%
TOTAL	169,494	182,080	100.0%	100.0%
Data Source: Hong Kong Department of Census, Re-export Statistics				

Hong Kong Re-exports of Fresh Fruit to China, 1999 Breakdown by Product Sub-category (Value: \$ '000, Quantity: Metric Tons)				
Product	Value	Quantity	% of Total Value	% of Total Quantity
Citrus Fruit	22,871	35,112	18.0%	19.2%
Deciduous Fruit	56,281	70,582	44.3%	38.5%
Melons	637	1,958	0.5%	1.1%
Other Fruits	47,203	75,466	37.2%	41.2%
TOTAL	126,993	183,119	100.0%	100.0%
Data Source: Hong Kong Department of Census, Re-export Statistics				